

### WAYNESBORO AREA YMCA MEMBER REFERRAL PROGRAM



Your goal to live a healthier, more active life is set by you, not anyone else — but, that doesn't mean you're in it alone, either.

When you and your friend commit to the Y together, you both **enjoy** an **exclusive 20% membership savings**\* off the standard adult or family membership rate each month. Current Y members may buddy with a non-member or two non-members may join together—either combination returns a 20% savings\* for each of you on your Y membership!

### **HERE'S HOW IT WORKS**

### I'M A Y MEMBER

Bring in a new Y member and both receive up to 20% savings on your adult or family membership as long as you both remain members of the Y.

### I'M NOT A Y MEMBER

Find a friend that is a Y member and buddy-up OR find a friend that wants to join the Y and buddy-up – either way you both receive a 20% savings on your membership as long as you both remain members of the Y.

## FOR ALL MEMBERS PARTICIPATING IN 20/20 FitFriends

If one of you leaves the Y, the remaining member has 30 days to find a new non-member in order to keep the 20/20 rate. Unfortunately, we are not able to issue refunds. Some restrictions may apply. See our website for more information.

\*The Waynesboro Area YMCA reserves the right to alter or suspend the 20/20 Program at any time with 30 days notice.

### 20/20 FitFriends RATE CHART

Eligible Categories	Monthly
Adult	\$28.00
Senior	\$25.20
1 Adult Family <sup>^</sup>	\$35.20
2 Adults Family <sup>^</sup>	\$47.20
2 Senior Adults <sup>^</sup>	\$42.48

<sup>^</sup>living at the same address

### Additional Information

- Memberships must be monthly drafted or annual in one of the above categories to qualify for this special rate.
- No other membership fee reductions, special rates or financial aid can be combined with this special rate.
- The 20/20 Program rate applies only to membership fees, and not to additional fees or program registration fees.
- A non-member is defined as a person who has not been a member of the Waynesboro Area YMCA for 12 consecutive months prior to joining to benefit from this special rate.



# 20/20 FitFriends

Waynesboro Area YMCA Member Referral Program

## **PROMOTION RULES**

### **CURRENT MEMBERS**

- Members must have an eligible membership type.
- All participants must be over the age of 18.
- Member must be in good standing with no outstanding membership balance, disciplinary issues or other membership issues.
- Members must be continuous members of the Waynesboro Area YMCA in order to participate; those members who use our Y as part of the state or national reciprocity program are not eligible for the discount.
- Y employees are not eligible to refer a new member.
- Only monthly draft or annual memberships are eliqible to participate.
- Only one discount per membership will be honored, and the best applicable rate will be issued.
- If a current member is receiving Financial Assistance and refers a friend, the new member will receive 20% off the regular rate, but the current member will remain at their FA rate. If the current member becomes ineligible for FA, they will retain the 20% reduction as long as the other member remains at the Y.
- Special membership arrangements such as Volvo, Letterkenny and others are permitted to refer friends using the 20/20 program, and the new member will receive the 20% reduced rate as long as they are not also eligible for a special rate, Financial Assistance or other additional benefit. The current member will not receive a reduction to their membership dues, but should their special membership expire and they are moved to the full rate, the 20/20 rate will apply as long as the new member remains a member of the Y.
- Members may have multiple 20/20 friends, but they will receive a maximum reduction of 20% per month.
- The reduced rate for current members will be reflected on the billing cycle following the join date of your referral.



### **NEW MEMBERS**

- New members must not have been a member of the Waynesboro Area YMCA within the last 12 months to be eligible to be a current member's referral.
- New members must purchase an eligible membership type. All membership rules and regulations apply.
- New members receive their membership benefit as soon as they register. This includes their pro-rated first payment at the time they join.

### **ALL MEMBERS**

- Fees, such as program registration and other fees are not eligible for reduction.
- Discounts cannot be stacked. The Y will identify the best applicable membership rate for the member at the time they join.

### **ELIGIBLE MEMBERSHIP TYPES**

- Adult
- Senior Adult
- 1 Adult Family<sup>^</sup>
- 2 Adults Family^
- 2 Senior Adults<sup>^</sup>
- ^ living at the same address

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